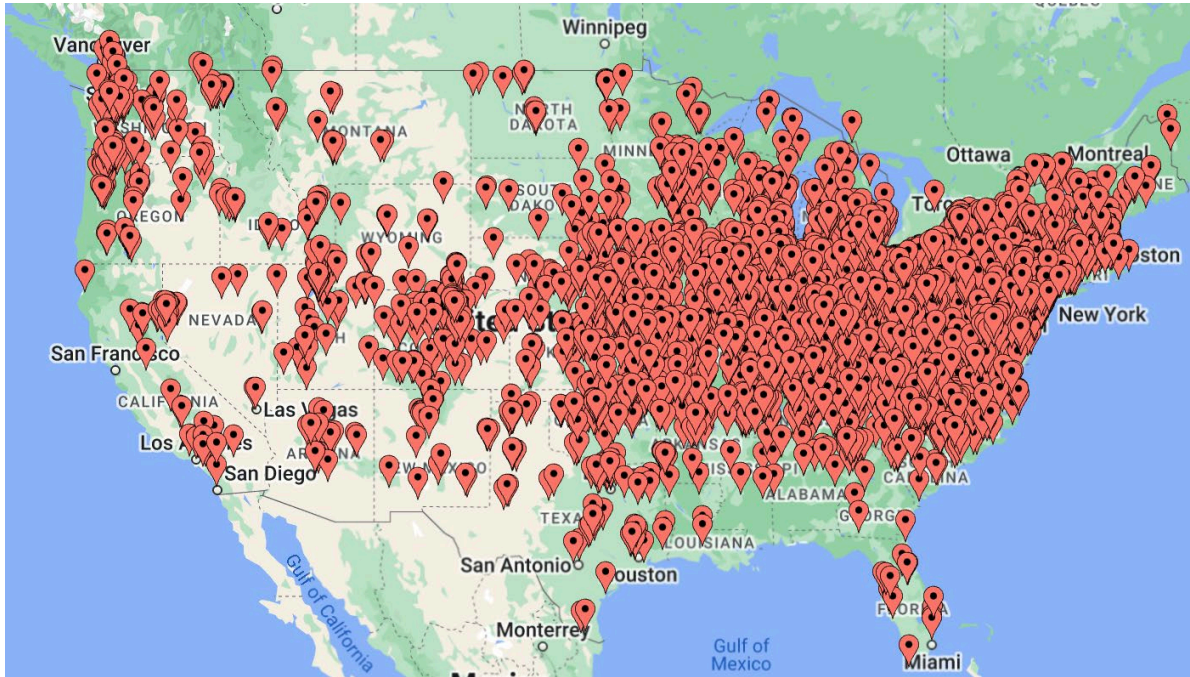


# SNOW & ICE MANAGEMENT

## *Year-round preparation, timely and efficient execution*

We prep year-round to bring you the best snow and ice management available. Our strategy includes preseason training in all snow markets, site inspections to plan for snow events, on-the-ground field team members to monitor progress in real time and contingency plans to adapt during heavy storms.



DMG has more than 5,200 qualified and vetted snow providers across the country. If accumulation is heavier than usual in your area, we bring in outside resources to maintain service quality.

### BY THE NUMBERS

Snow & ice management is a core service for DMG. In the past year, our team covered:

 <p><b>110,315</b> SNOW WORK ORDERS</p>	 <p><b>11,166</b> PROPERTIES</p>
 <p><b>93</b> CUSTOMERS</p>	 <p><b>48</b> STATES</p>

# SNOW & ICE MANAGEMENT

## WHY DMG?

Divisions Maintenance Group is the No. 3 snow and ice management company in North America, according to Snow Magazine's annual ranking.

### BOOTS-ON-THE-GROUND

Our field team is an extra set of eyes and ears on your properties, verifying work, coaching providers and catching and correcting any misses before they rise to your plate.

### CONSISTENT SAVINGS

We offer flexible plans to meet your needs – seasonal contracts, per occurrence, hybrid plans or a customer-specific model.

### REAL-TIME TRACKING

We monitor storms in real time, providing clear, consistent updates. Our system also tracks specific services for each visit, offering immediate insight and visibility.

### SINGLE POINT OF CONTACT

No call center. You'll have a dedicated Account Manager and support team built to meet your needs.



### NATIONWIDE COVERAGE

We have more than 5,200 qualified and vetted snow providers across the country. If snow is heavier than usual in your area, we bring in outside resources to maintain service levels.

### WORK VERIFICATION

Along with our field team, we use GPS tracking, check-in and check-out and before and after photos to ensure your properties are clear and safe for your customers and employees.